



# Using the WAG CAPACITY Model for Business Planning

1 Day 26th May 2010 (Cardiff)



Use of the latest version of the WAG CAPACITY model is a necessary part of submissions required by the Welsh Assembly Government from all housing associations in Wales.

The model, designed by FSMD, is available free from the Welsh Assembly Government and as well as for submissions associations can use the model's powerful ratio and cash flow analysis functions for business management and decision making.

## Course Objectives

To help participants get best value from the CAPACITY model :

- generating a forecast
- reconciling an existing forecast
- understanding the financial analysis package
- sensitivity and scenario flexing of forecasts
- using the Monte Carlo simulation module
- using the model for business management and capacity planning

## Who Should Attend?

You should attend if you will be involved in the use of the CAPACITY model in any way, for example:

- responsible for data input to CAPACITY
- generating the key business planning assumptions for CAPACITY
- using CAPACITY'S business plan output in internal or external discussions
- understanding and interpreting CAPACITY'S ratio and cash flow analysis

## Course Design

The course is designed:

- with an emphasis on practical application
- around real but disguised HA case studies
- to dove-tail with the CAPACITY website
- to leave time for your own particular questions and problems

## Summary Content

There will be a strong emphasis on analysis including sensitivity

<ul style="list-style-type: none"> <li>• introduction about how to use the model</li> <li>• explanation of how the forecast works</li> <li>• explanation of how reconciliation works</li> </ul>	<i>1/4 day</i>
<ul style="list-style-type: none"> <li>• understanding the analysis               <ul style="list-style-type: none"> <li>- accounting statements</li> <li>- financial profile</li> <li>- profitability and cash flow maps</li> <li>- credit / capacity maps</li> <li>- charts</li> <li>- combined charts</li> <li>- debt capacity</li> </ul> </li> </ul>	<i>1/2 day</i>
<ul style="list-style-type: none"> <li>• how to use scenarios and sensitivities</li> <li>• using the Monte Carlo simulation module</li> <li>• data input issues</li> </ul>	<i>1/4 day</i>

(There is some scope for flexing the balance of the content to suit the participants' requirements)

## Tutors

**Richard Peck and Gordon Ibbotson:**

Richard and Gordon were responsible for the design, programming, testing and delivery of the CAPACITY model.

This model is the culmination of other analytical and IT work undertaken by FSMD for The Housing Corporation, (Tenant Services Authority) the National Housing Federation and the Welsh Assembly Government and carried out over the previous five years.

## Pre-requisite

At least some familiarity with the CAPACITY model. The CAPACITY website ([www.fsmd.co.uk/capacity/index.html](http://www.fsmd.co.uk/capacity/index.html)) provides a user guide for the generic view of CAPACITY. The WAG version is very similar.

## Summary

Duration: 1 Day

Level: All levels of familiarity with CAPACITY

Participants: Limited to a maximum of 16

P.C: Bring own laptop with Excel 2000 or later

Take-away: One or two real examples of full business plan models

## Enquiries & Bookings

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## Fee

£350 + VAT per delegate

The fee includes refreshments, lunch and course documentation.



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### Outline Timetable

9.00 - 9.30	<b>Registration and Coffee</b>
9.30 - 10.00	<b>Introductions. How to Use the Model</b>
10.00 - 10.20	<b>How the Forecast Works</b>
10.20 - 10.40	<b>How Reconciliation Works</b>
10.40 - 10.55	<b>Coffee</b>
10.55 - 12.15	<b>Understanding the Analysis</b>
12.15 - 1.00	<b>Lunch</b>
1.00 - 1.20	<b>Understanding the Analysis</b>
1.20 - 1.45	<b>Data Input Issues</b>
1.45 - 2.15	<b>Scenarios and Sensitivities</b>
2.15 - 3.00	<b>Scenarios and Sensitivities</b>
3.00 - 3.15	<b>Tea</b>
3.15 - 3.40	<b>Consolidation</b>
3.40 - 4.30	<b>Using CAPACITY in Planning</b>

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### Cancellation Period

- Cancellations received 30 days prior to course commencement will be eligible for a refund less an administration charge of £50.
- After this time no refund can be made although a substitute delegate is acceptable
- FSMD reserve the right to cancel any of its courses. Either full refunds will be given OR a reserved place on the next available course.